

Forward

PEOPLE + TECHNOLOGY

An independent Canadian InsurTech MGA focused on traditional underwriting service paired with modern technology.



Cyber Risk



Construction



Professional



Environmental



Commercial



Personal



Marine

About us

Ownership - Independent

Forward Insurance Managers Ltd. is a privately owned Canadian company, federally incorporated to operate in Canada. Most important, Forward is NOT owned or affiliated with any retail insurance brokerage that might compete with you.

Our Offices

While many companies embrace remote work, 90% of our staff work full-time, five days a week, from one of our four Canadian office locations.

- 140 Fullarton Street, Suite 1401, London, ON
- 543 Granville Street, 12th Floor & 9th Floor Vancouver, BC
- 90 Westgate Road, Unit E, Campbell River, BC
- 6815 8 street NE, Suite 290, Calgary, AB

Business Hours: 8:30 a.m. EST to 5:00 p.m. PST

Contact us at 1-866-216-5393

Our Insurers

Forward Insurance Managers Ltd. is contracted under delegated underwriting authority agreements to offer insurance coverage on behalf of the following licensed insurers in Canada (All insurers carry a minimum AM Best rating of A- (Excellent):

- Lloyd's Underwriters
- HDI Global Specialty SE
- The Sovereign General Insurance Company

*Every quote and policy document states the full legal name of the insurers.

Claims

Forward has an on-staff dedicated team of claims examiners. These examiners work alongside an excellent network of independent adjusting firms across the country, to serve our customers on every time zone. This means that when a loss occurs, our team delivers clear guidance, fast and efficient claims handling, and consistent communication – ensuring every step of the process is simple and transparent. We are committed to providing reliable and prompt insurance claims support that helps brokers and policyholders move Forward with confidence.



What sets us apart from the rest?

Product

- A broad suite of products and broad eligibility

Service

- Instant answers for 85% of the business
- Exceptional turnaround on remaining 15% of the risks
- Accessible Underwriters – no voicemail!
- Underwriters are specialists in specific classes

Independently owned

- We are NOT owned or affiliated with any retail insurance brokerage that might compete with you

People

- Our leadership team across Canada has extensive experience in the specialty insurance market



Troy Moreira
Founder and CEO



Tina Jonmaire
Managing Director



Martha Rodger
Managing Director



Linden Kerr
Managing Director



James Pond-Jones
Managing Director



Karen Lam
Managing Director

Our Products

CONSTRUCTION

Single Project - All types of projects
COC Annual Blanket
Wrap-up Liability (project-specific)
Contractors and Trades Package
Roofing Contractors (Cold or HOT)
Contractor's Equipment

PROFESSIONAL

Architects & Engineers
Info Technology Professionals
Media / Marketing Firms
Accountants
Life Insurance Agents
Miscellaneous Professionals and Consultants
Allied + Alternative Health Care Practitioners
Non-Profit Community Organizations
D&O / Management Liability - Private Companies
D&O - Non-Profit Groups & Strata / Condo

ENVIRONMENTAL

Storage Tank Environmental
Premises Pollution / EIL
Contractors Pollution

MARINE

Boats of all types

COMMERCIAL

Building Ownership - Commercial and Realty
Restaurants, Fast Food, Hospitality (incl. liquor)
Retailers, E-Commerce, and Wholesalers
Natural Resources (O&G, Mining, Forestry and Power) - SME Contractors and / or Consultants
Security Guards, Alarm, Fire Supp, Sprinkler
Cosmetology, Beauty, Spas and Medi-spas
Tattoo & Piercing
Fitness, Sports and Recreation
Non- Profit Community Organizations
Special Events Liability
Office Package

CYBER RISK

All shapes and sizes of businesses

PERSONAL

Rentals (incl short term)
Student Rentals
Vacant Buildings
Non-Standard - Primary Owner Occ. Dwellings
Condo - Owner Occupied / Rental / Vacant
Mobile / Manufactured Homes
Seasonal / Secondary Dwellings
High Value Dwellings \$1.5MM+
Motorcycles (BC)
Personal Umbrella Liability

Contact us

Brokers know us for our great platform/portal, but we also accept SME and mid-market submissions outside of the platform . . .

PICK YOUR PATH FORWARD:

 **Email your submission to our team**

OR



Enter risk on JET platform for instant quote/issuance

New Submission Contacts by Line of Business:

newcommercial@forwardinsurance.ca
newconstruction@forwardinsurance.ca
newprofessional@forwardinsurance.ca
newmarine@forwardinsurance.ca
newpersonal@forwardinsurance.ca

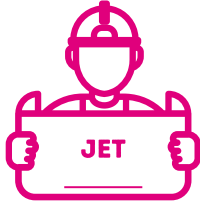
Does Forward Write that? - Search over 5,000 types of risks!

Not sure if Forward writes a certain risk? Try our powerful NEW tool in JET, where brokers can instantly determine the program of choice.

Contact us at 1-866-216-5393 or www.forwardinsurance.ca



JET platform – the benefits



- ✓ **Higher closing ratio for you**
Highest instant quote rate in the industry
- ✓ **Less back and forth with underwriters**
Dynamic application asks all pertinent questions upfront
Warning messages for declines – no waiting until the end!
- ✓ **No waiting /chasing for paper**
Instant policy issuance
Process your own endorsements
No download required - Policy documents emailed instantly
- ✓ **Saves time chasing for signatures**
E-signature function (auto follow up) built into platform saves you time
- ✓ **Reduces Brokers E&O exposure**
Quote pkg includes application and all policy forms
Policy pkg includes the application